

## Sales and Application Specialist – released 01-Oct-2024

### Who are we

[Fluidic Sciences \(www.fluidic.com\)](http://www.fluidic.com) is a small but growing Cambridge-area based company dedicated to providing novel tools for protein characterization based on our proprietary microfluidic diffusional sizing (MDS) technique. We make protein interaction analysis easy and robust by developing transformative in-solution technologies and accessible instruments that help scientists quickly and accurately understand how proteins truly interact – for any targets, from any backgrounds, with multi-attribute results and without immobilization complexities. This is combined with our innovative machine learning guided software platform to accelerate experimental design and extract critical parameters in an unbiased way.

### Who are we looking for

We are seeking a highly motivated, commercially minded scientist to join our growing team. This is a full-time role for a Sales and Application Specialist (SAS) reporting directly to the CEO. Up to 50% of your time may be travel related, with the remainder being on-site in our Royston, UK office. You will be responsible for all aspects of business development including sales and demonstrations to customers, application support, customer success, training, and representing us at conferences. This is an exciting opportunity, which will particularly benefit someone early in their career looking to gain intensive hands-on experience in technical sales and the customer success journey.

### Your skills and qualifications

- Excellent communication and presentation skills
- Focused, attention to detail and commercially minded
- Ability to travel for international customer visits (particularly EU and US)
- Knowledge of protein characterization techniques an advantage
- Bachelor's degree and PhD in a relevant field (e.g. biophysics or biochemistry)

Please send your CV and covering letter to: [recruitment@fluidic.com](mailto:recruitment@fluidic.com)